



FINANCIAL SERVICES GUIDE

Fort Securities Australia Pty Ltd (Fortrade Australia)

ABN 33 614 683 831

Australian Financial Services Licence No. 493520

Date: 14 March 2019

1. ABOUT THIS FINANCIAL SERVICES GUIDE (FSG)

This Financial Services Guide (**FSG**) is dated 14 March 2019 and has been prepared and issued by Fort Securities Australia Pty Ltd (AFSL 493520). Fort Securities Australia also operates under the registered business name of Fortrade Australia (ABN 33 614 683 831) (**Fort Securities Australia, Fortrade Australia, we, us or our**) to inform you about the financial services provided by us and to comply with our obligations as the holder of an Australian Financial Services Licence (**AFSL**) issued by the Australian Securities and Investment Commission (**ASIC**).

This FSG has been prepared to provide you with information about the financial products and services that we offer. The FSG is an important document and a regulatory requirement under the *Corporations Act 2001* (Cth) (**Corporations Act**). It contains information about who we are, remuneration, any associations or relationships we may have with financial product issuers, details of any potential conflicts of interest, our internal and external dispute resolution procedures and how you can access them, information on how we handle your personal information and how we can be contacted.

This FSG contains general information only. If you have further questions regarding this FSG please contact us.

Important general information contained within this FSG includes:

- Who we are and how you can contact us;
- The services and products we are authorised to provide to you;
- How we are remunerated for these services and the cost to you;
- Disclosure documents that you will receive;
- Who we act for and any potential conflicts of interest;
- Our internal and external dispute resolution processes; and
- How we handle your personal information.

2. WHO WE ARE, THE SERVICES WE OFFER AND OUR ADVICE POLICY

Fort Securities Australia is authorised under its AFSL to provide the following financial services to retail and wholesale clients:

- Deal and issue foreign exchange contracts and derivatives;
- Provide general financial product advice in relation to foreign exchange contracts and derivatives; and
- Make a market in foreign exchange contracts and derivatives.

*We can only provide you with **general advice** about the markets related to our financial products. This advice does not take into account your specific financial situation, needs or objectives. Under the law regulating the provision of financial products and services, general advice and personal advice have special meanings and may differ from what you commonly understand. You should seek independent professional advice to determine whether our general advice is appropriate for your circumstances. We do not provide **personal advice**.*

Fort Securities Australia provides dealing and execution-only services in over-the-counter (**OTC**) derivative products, including Margin FX Contracts and Contracts For Difference (**CFDs**), and provide general advice regarding these products.

We recommend that you seek independent advice, read the Product Disclosure Statement (**PDS**), Client Agreement and this FSG in their entirety, and ensure that you fully understand that risks in light of your personal circumstances before making any trading decisions.

3. CONTACT DETAILS | HOW TO INSTRUCT US

Fort Securities Australia Pty Ltd

Office Address: Level 5, 20 Bond Street, Sydney NSW 2000

Postal Address: Level 5, 20 Bond Street, Sydney NSW 2000

Phone: +61 2 8324 6571

Email: support@fortrade.com

You may give us dealing instructions via our Trading Platform.

Any other form of communication that is not a dealing instruction may be made via telephone, in person, or in writing by post or email. Our telephone lines are recorded in order to provide a record of communication between you and us.

4. WHO WE ACT FOR

Fort Securities Australia is responsible for the financial services we provide to you under our AFSL. Fort Securities Australia is a market maker, not an agent, when dealing in its financial products, being Margin FX Contracts and CFDs. We act as principal in all transactions with you in respect of the financial products offered by us. This means that we will be the counterparty to all of your trades.

5. OTHER DOCUMENTATION YOU MAY RECEIVE

All of our financial products and services are issued under our PDS. The PDS is provided to assist you in making an informed decision about whether to acquire or utilise those financial products and is available on our website, along with this FSG and our Client Agreement. We recommend that you read and understand the contents of these documents before transacting with us.

6. USING OUR SERVICES

If you wish to use the services and products offered by Fort Securities Australia, please go to our website support@fortrade.com, where you can access information and documents necessary for opening an account with us and download our Trading Platform.

7. COSTS AND INCOME

Our PDS provides details regarding specific transaction fees, costs and benefits associated with holding an account with us and trading our products. Fort Securities Australia does not charge any commission for trading our financial products and we predominantly earn our revenue from the spread in the price of our products and the volume traded. The spread means the difference between the bid price (price at which Fort Securities Australia buys/you sell) and the offer price (price at which Fort Securities Australia sells/you buy) for the base currency expressed against the term currency.

The size of the spread may differ depending on the specific currency pair or derivative product traded.

Fees, costs and benefits when trading in our products may include any or all of the following:

- Rollover (swap) charge or benefit calculated at our rollover (swap) rates;
- Corporate Action charges or benefits;
- Conversion fees;
- Administration charges (bank and exchange fees related to your account); and
- Inactive account fees.

Where you have been referred to us by a third party, we may share a percentage of our revenue derived from your account with the referring party.

An amount calculated based on commission or spread on our products acquired by you may be paid to third parties and/or our employees. If such payments are considered “conflicted remuneration” under the Corporations Act, then they will only be made with your explicit consent and you are entitled to receive full details regarding such payment upon written request.

However, if an amount, which may be calculated by reference to the commission or spread on our products acquired by you, may be paid to third parties or employees without your express consent where such payments are not deemed “conflicted remuneration” under the Corporations Act, any such payment will be paid by us and not by you.

If you are unsure whether these arrangements apply to you, please contact the referring third party or us.

8. EMPLOYEE REMUNERATION

Our employees are remunerated by way of salary and other employee benefits. A discretionary cash bonus may be paid to employees as part of their remuneration, based on their individual performance, the performance of their business unit and/or us as a whole. In addition, our employees may also earn performance based commissions and/or other monetary rewards, calculated by reference to predetermined business objectives that may include contribution to company profitability, client service, risk management and marketing.

9. CONFLICTS OF INTEREST

Fort Securities Australia, its associates and/or other persons connected with Fort Securities Australia may have an interest, relationship or arrangement that is material in relation to any products entered into with us. We may provide services to third parties whose interests may be in conflict (taking an opposite position) or competition (to acquire the same or similar position) with your interests. We will not act in a way that would deliberately favour the position of another party over you or vice versa. Fort Securities Australia is an OTC derivatives contracts issuer and not an agent.

Accordingly, you will be trading these financial products directly with us and not on any financial market or exchange. As the contract issuer, we set the prices that refer to, but may not always be the same as, those in the Underlying Market. We will always act as principal, not as an agent, for our own benefit in respect of all of our transactions with you.

10. COMPENSATION INSURANCE

Fort Securities Australia has professional indemnity insurance in place, which satisfies the requirements for compensation arrangements pursuant to section 912b of the Corporations Act. This policy covers claims made against Fort Securities Australia in relation to professional services provided by our representatives, employees and authorised representatives.

11. PRIVACY POLICY

We will require you to provide personal information in the course of transacting with us. Fort Securities Australia collects, maintains, uses and discloses personal information in the manner described in our Privacy Policy. This is primarily for processing your application and complying with certain legal obligations, such as Anti-Money Laundering and Counter-Terrorism Financing laws. Our Privacy Policy is available on our website.

12. COMPLAINTS AND DISPUTE RESOLUTION

We have an internal dispute resolution process in place to resolve any concerns or complaints you may have, quickly and fairly. Any concerns or complaints should be directed to the Complaints Officer either by email or in writing to our postal address. Your written notice should specify the nature of the complaint, including all relevant details, as well as your desired outcome and how this may occur.

The Complaints Officer will, on receipt of your written notice:

- Provide a written acknowledgement of your complaint within five (5) business days and indicate a timeframe in which Fort Securities Australia will formally respond to your complaint;
- Consider and investigate the circumstances of your complaint, which may also involve communicating directly with you;
- Notify you in writing of our decision, including the reasons for the decision and any potential remedies, within twenty (20) business days from receipt of your complaint; and

- If your complaint is not resolved within twenty (20) business days, the Complaints Officer will inform you in writing of the reasons for the delay.

Where you have any redress (financial or otherwise), we will provide that redress promptly. If the complaint can't be resolved to your satisfaction by Fort Securities Australia through our internal dispute resolution process, you have the right to refer your complaint to the Australian Financial Complaints Authority (**AFCA**). AFCA is an independent and external dispute resolution scheme, of which Fort Securities Australia is a member.

You may lodge your complaint with AFCA by sending the relevant information and documents to:

Australian Financial Complaints Authority

Postal Address: GPO Box 3, Melbourne VIC 3001

Phone: 1800 931 678

Email: info@afca.org.au

Website: www.afca.org.au

Before AFCA will deal with your complaint, you must have first lodged a formal complaint with us and given us time to investigate and resolve the dispute.